



# SUPPLIER **COMPANY** PROFILE

## PT. MALOY SINERGI UTAMA

Serving Your Needs



MINISTRY OF TRADE  
REPUBLIC OF INDONESIA



KEMENTERIAN KEUANGAN  
DIREKTORAT JENDERAL BEA DAN CUKAI

InaExport



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## About Indonesian Agricultural Commodities

Indonesia is a country with considerable agriculture, one of the huge agricultural products is palm oil and seaweed.

Palm oil is spread in almost all provinces, which are managed by the government itself, companies and the community itself. Every year Indonesia contributes to the export of palm oil and its derivatives to various countries and is the largest supplier of palm oil and its derivatives. One of the palm oil derivatives exported to various countries is palm kernel cake and palm kernel shell.

Indonesia has a vast ocean and has a lot of seaweed that develops naturally or is managed by farmers. Indonesia has thousands of types of seaweed living in the Indonesian sea. Indonesia is also the world's largest seaweed supplier.

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# Company History



Maloy Sinergi Utama is a company engaged in the trade or distribution of agricultural, forestry and other products located in the country of Indonesia, East Kalimantan. Indonesia is one of the countries producing various agricultural, forestry and marine products. Currently we are focusing on business development to distribute palm oil derivative products in the form of waste (such as palm kernel cake and palm kernel shell) and marine products in the form of seaweed. Our company has collaborated with several factories that produce sait meal and palm kernel shells, and we have partnered with many seaweed farmers in the province of Indonesia, both on a corporate scale and the seaweed farmers themselves. We have been exporting palm kernel meal to China and selling it to domestic factories.

We are committed to meeting the market needs in your country. We are very happy to establish business with you. hopefully we can help meet your needs wherever you are.



# Vision

01. Maloy Sinergi Utama strives to expand its market share and increase its distribution strength worldwide. In achieving this vision, the company focuses on service and product quality improvement as well as providing responsive, fast, and reliable services.
02. Maloy Sinergi Utama seeks to focus on developing its export business in the international market and strives to improve the company's competitiveness in the global market.

# Mission

01. Maloy Sinergi Utama focuses on maintaining high quality and qualified products and services. The company strives to improve the quality of products and services to meet the needs of global customers.
02. Maloy Sinergi Utama focuses on building strong partnerships with customers and suppliers. The company strives to build good relationships with customers and suppliers to ensure long-term business sustainability.
03. Maloy Sinergi Utama strives to maintain customer trust in the global market through the implementation of high ethical and integrity standards. The Company ensures that its products and services meet international quality standards and do not violate any applicable laws or regulations.



# Our Team



**M. Randi, SP**

Director



**Eru Ghozali**

Ops. Manager



**Aditya N.Z**

Marketing Manager



**Putra**

Finance Manager

# Our Products



**Palm Kernel  
Expeller (PKE)**



**Palm Kernel  
Shell**



A. ●●●

# Palm Kernel Expeller (PKE)



## 01. About Palm Kernel Expeller (PKE)

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Palm Kernel Expeller (short for PKE) is one of the by-products of processed oil palm fruits. PKE is produced from the fruit oil extraction process. Indonesia is known as the highest producer of PKE in the world. Palm Kernel Expeller has high fat, fiber, mineral and protein content which makes it a good source of nutrition for livestock. Palm kernel expeller is commonly used to feed dairy cattle, beef cattle, sheep and other livestock, besides that it can also be used for fish feed. In dairy cows, palm kernel expeller or PKE can be used 65% of the ration material, 25% corn, and 10% soybean meal. While in beef cattle it can be used up to 70% in the animal feed ration.

Our company has collaborated with more than 4 factories producing palm kernel expeller products. all of our partner factories have quality product results. the capacity of the 4 more factories can produce PKE 500-3000 tons per month.

## 02. Product Specification

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- Protein 15-16% min
- Moisture Content 10% max
- Ash Content 5% max
- Crude Fiber 21% max
- Oil content 10% max
- Dry and silky texture
- Smell fragrant



B. ●●●

# Palm Kernel Shell



## 01. About Palm Kernel Shell

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Palm kernel shell is a waste produced from the palm oil processing industry which has a calorie of  $\pm 4500$  kcal. suitable for use as an environmentally friendly fuel for households, small industries and large industries. it can be used as boiler fuel in pulp companies, cement companies, garment companies, steel molding companies, electricity sources, etc.

Japan is one of the countries that uses palm kernel shells as an alternative energy to fossil oil. Indonesia itself processes palm kernel shells and coir at Palm Oil Mills (PKS) which are then used as fuel for boilers at the Mill.

Our company has collaborated with more than 2 factories producing palm kernel shell products. all of our partner factories have quality product results. the capacity of the 3 more factories can produce PKE 3000-7000 tons per month.

## 02. Product Specification

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- Moisture Content 10% max
- Ash Content 5% max
- Crude Fiber 21% max
- Oil content 10% max
- Dry, silky texture and
- Smell fragrant



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# Customer



- JIANGSU HONG JING SHENG AGRICULTURE CO., LTD



- FENGXIAN XINZHONGMU FEED CO., LTD



- PATNER COMPANIES IN INDONESIA

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# Contact Information

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